

AeroLeads

AeroLeads is a powerful prospect generation software that harvests the prospects of your interest from Linkedin and Google.

Lead generation is a requisite of every sales activity but building the right list with the right target audience is a challenge. AeroLeads simplifies the task by building a prospect list using social media and Google with email address, Phone number and company address of the prospect. Simply click on Add to prospect button to add a profile of your interest. Also you can upload the prospect list to Salesforce, Hubspot and Mailchimp.

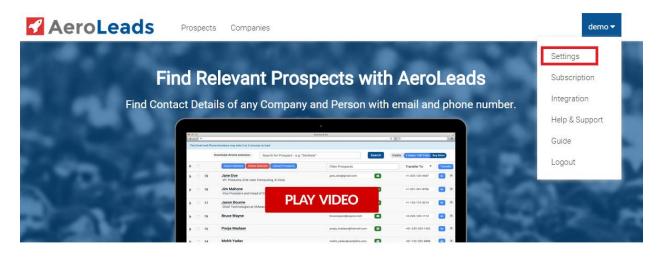
How to use AeroLeads?

• How to configure AeroLeads Chrome Extension?

1. Install Google chrome plug-in for AeroLeads.

chrome web store			vineethanaveen1989@gmail.com 👻 🔅
aeroleads	× Extensions		1 of 1 Extension Results
 Home Apps Extensions Themes 	AeroLeads	AeroLeads Prospect Finder offered by aeroleads.com Find Prospects and Send them to AeroLeads	★ RATE IT Social & Communication ★★★★★ (3)

2. Copy API key from SETTINGS



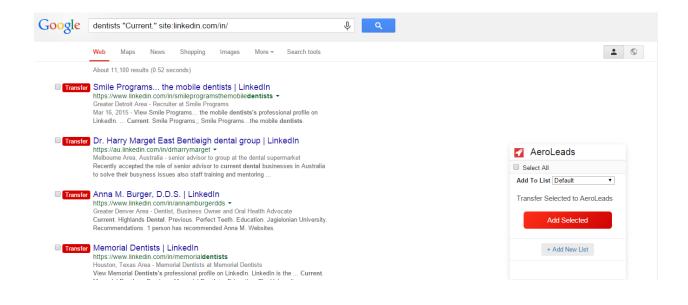
🖌 Aeı	AeroLeads Prospects Companies					
	Account Information	API Key				
	Full name	6604b05aaf39f4580c3bedd3c73172b6				
	demo Email demo@aeroleads.com					
	Edit Account Info					

AeroLeads Prospects Companies	ann 🔛 eings ronort 🕎 is most nart markin	AeroLeads
		Enable AeroLeads
Account Information	API Key	APLKEY 6604b05aaf39f4580c3bedd3c
Full name demo Email	6604b05aaf39f4580c3bedd3c73172b6	To get your api key, register to <u>aeroleads.com</u> and goto <u>Settings page</u> from dashboard. Save
demo@aeroleads.com		

- How to use AeroLeads
 - 1. Use URL <u>http://aeroleads.com/prospects</u>.
 - 2. Enter your phrase in the search **Text Box** as shown below

4	Aer	oLea	ds Prospects	Companies				demo 🔻
The	Email and Phor	ne Numbers may	take 2 to 3 minutes to load.	\frown				
	Select List		S Install Extension	Search for Prospect - e.g. "Dentists"	Search	Credits	2 Used / 100 Total	Buy More
►		Add to List	Export Options	Selected Upload Prospects (2)	Filter Prospects		Transfer To 🔹	Transfer
►	1	Jules Pieri		Not Available 🧟			N/A	in 🗴

3. Opens a page in Google. Click on the **Transfer** link against each profile you think are your relevant prospects.



1. The profiles will be tranferred to <u>http://aeroleads.com/prospects</u> along with the prospect details, email and phone number.

4	Ae	roLe	ads Prospects Companies			Pricing Settings -
			Get the chrome extension Dentist		Search Credits	2 Used / 5 Total Buy More
►			Delete Selected			Transfer To Transfer
•		1	Allan Leinwand VP and CTO, Cloud Platform and Infrastructure		sample-email@cloud.com	+91-722833232 in 🔀
►		2	Mikkel Svane CEO Zendesk	Zendesk	sample-email@zendesk.com	+91-722833232 in 🙁

2. Also search for prospects using company name to find details of the people who work in that company (like CEO, VP, Head of Departments). Add them to see their email and phone number.

AeroLeads	Prospects	Companies	Pricing	Sign In Sign Up
Get Bulk Info c		ES Find Contact Info		
Sno. Organisa	tion Def	tails	Social	Actions
1 marketo.	com	upport@marketo.com	f 💙 in	Get Prospects

3. To transfer prospect data to Mailchimp, Hubspot and Salesforce, click on integration from the drop down in the top right navigation.

	s Companies		demo 🗸
			Settings
Mailchimp Integration	SalesForce Integration	Hubspot Integ	Subscription Integration
	Salesforce username		Help & Support
	demo@aeroleads.com		Guide
Mailchimp API Key	Salesforce password	Hubspot ID	Guide
Mailchimp API Key		Hubspot Id	Logout
	Security token		
	Security Token		
Update	Update	Update	

4. Enter the API key, Security token and Hubspot ID for MailChimp, Salesforce and Hubspot respectively.

Note: To obtain those sign up to MailChimp, Salesforce and Hubspot

AeroLeads Prospects Companie	es	Demo Video Pricing demo 🕶						
Currently you are on Free Account with Limited Usage. Please Upgrade to have more Credits.								
Mailchimp Integration	SalesForce Integration	Hubspot Integration						
Mailchimp api key	Salesforce username	Hubspot id						
Mailchimp Api Key	vineetha	Hubspot Id						
	Salesforce password							
Update		Update						
	Security token							
	Security Token							
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• How to pull contacts from LinkedIn

1. To pull prospects from LinkedIn – Install Chrome extension

AeroLeads	Prospects Companies	Pricing demo 🔻
	unt with Limited Usage. You can only add 10 prospects. Please Upgrade to have more Credits.	
Select List	Install Extension Search for Prospect - e.g. "Dentists" Search Credits 101 Use	ed / 10 Total Buy More

- 2. Sign in to LinkedIn. Visit your prospects profile and click on **Add to prospect** button on right top corner.
- 3. Prospect will be added to the AeroLeads account. Emails and Phone numbers will be retrieved in 2-5 minutes.

• How to Upgrade your account to see more details

1. To upgrade your account, go to <u>https://aeroleads.com/users/edit</u> and click on upgrade. You can check <u>http://aeroleads.com/pricing</u> for other plans with number of credits available.