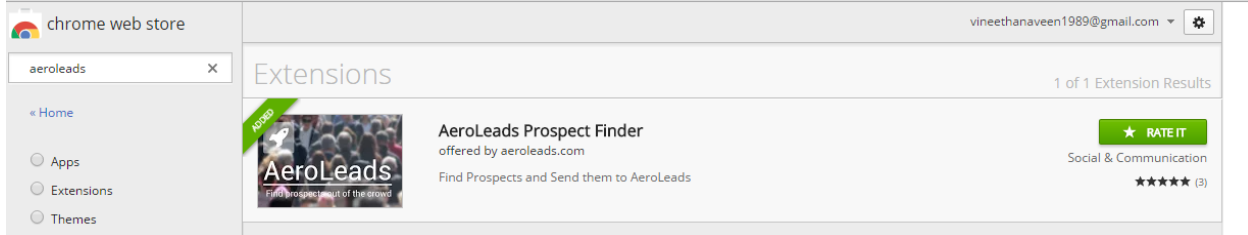# AeroLeads

AeroLeads is a powerful prospect generation software that harvests the prospects of your interest from Linkedin and Google.

Lead generation is a requisite of every sales activity but building the right list with the right target audience is a challenge. AeroLeads simplifies the task by building a prospect list using social media and Google with email address, Phone number and company address of the prospect. Simply click on Add to prospect button to add a profile of your interest. Also you can upload the prospect list to Salesforce, Hubspot and Mailchimp.
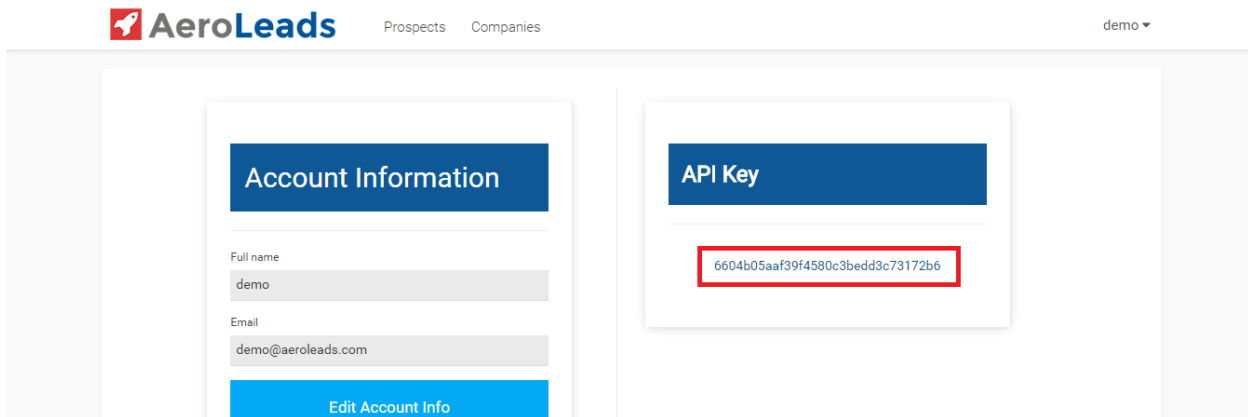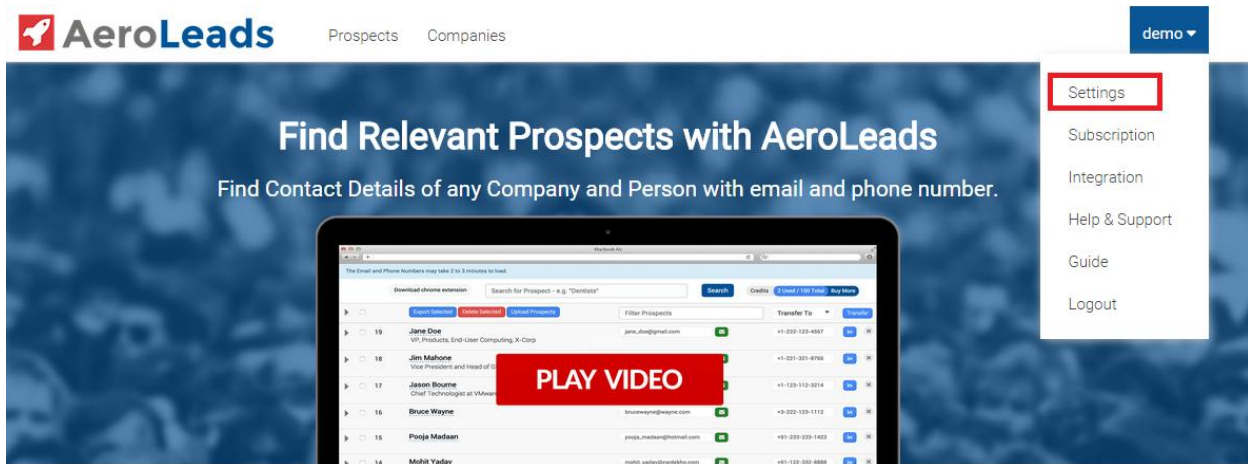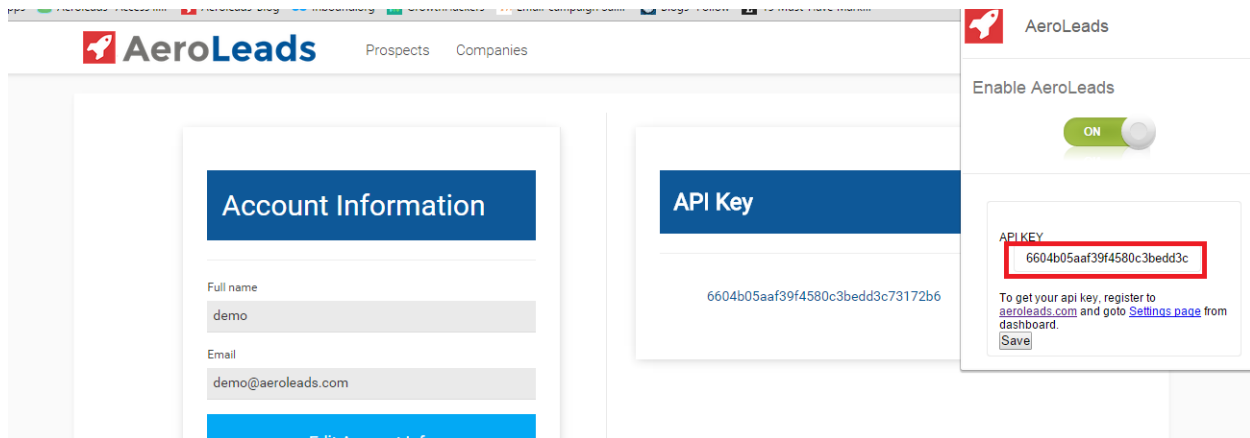
How to use AeroLeads?

- **How to configure AeroLeads Chrome Extension?**
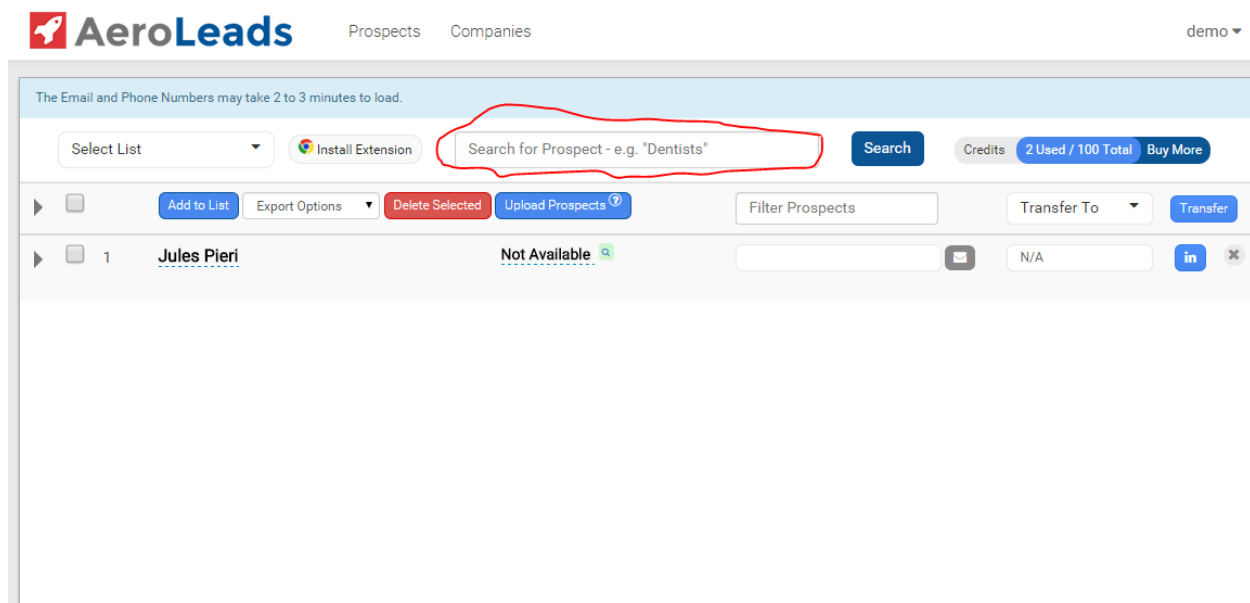
    1. Install Google chrome plug-in for AeroLeads.

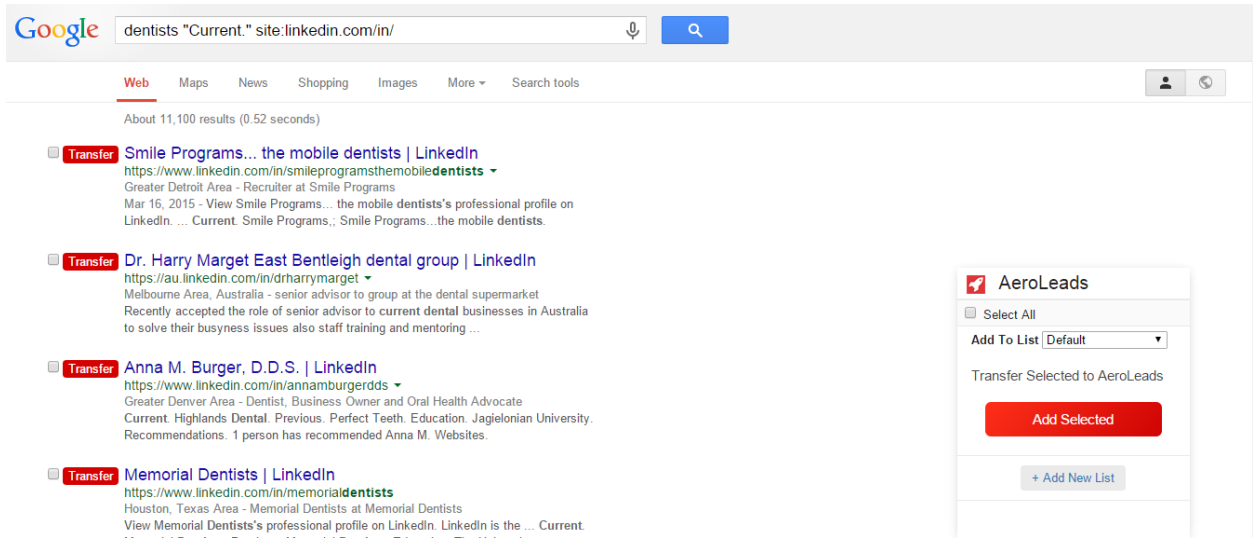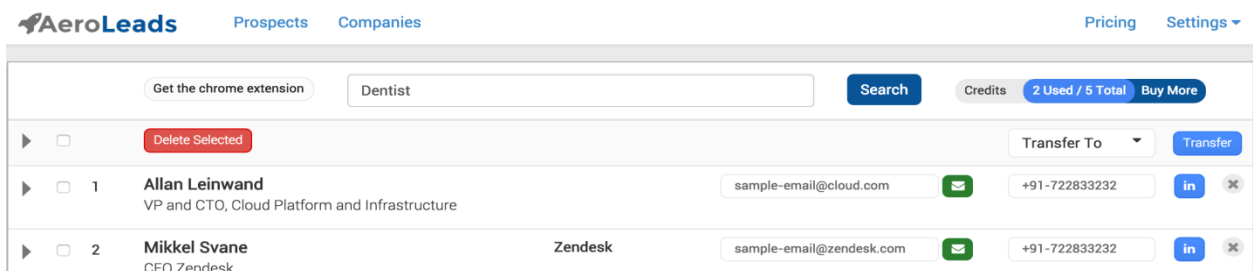   2. Copy API key from **SETTINGS**

- ## How to use AeroLeads

1. Use URL http://aeroleads.com/prospects.
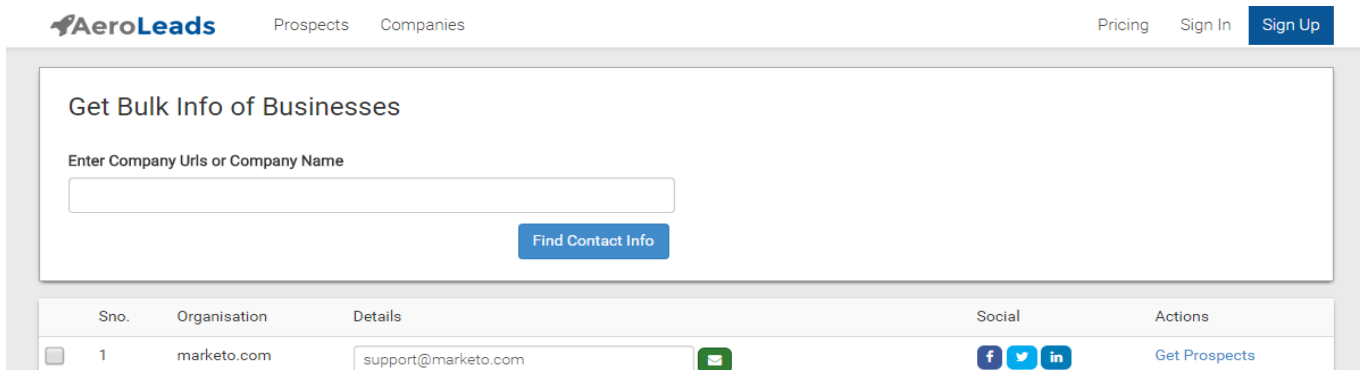2. Enter your phrase in the search **Text Box** as shown below

3. Opens a page in Google. Click on the **Transfer** link against each profile you think are your relevant prospects.
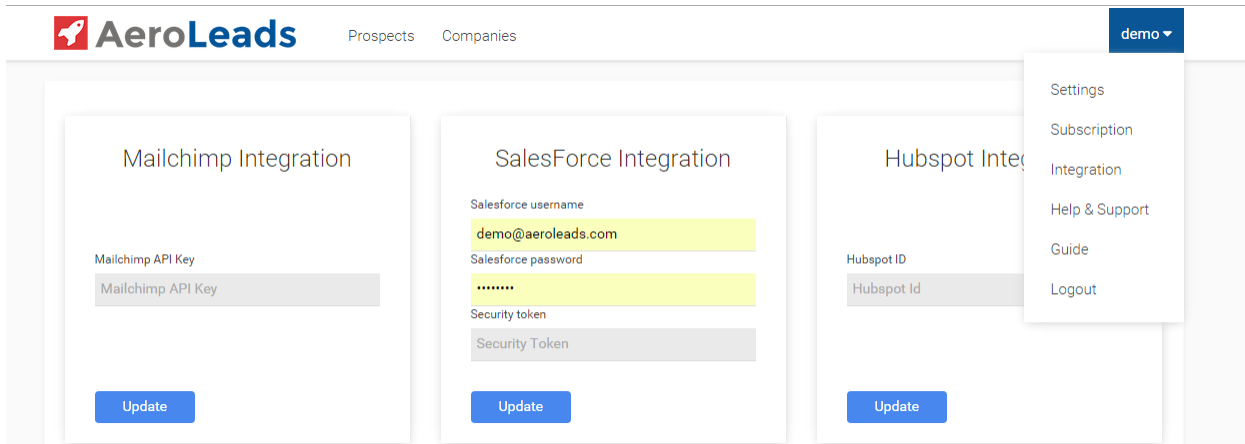
1. The profiles will be tranferred to http://aeroleads.com/prospects along with the prospect details, email and phone number.

2. Also search for prospects using company name to find details of the people who work in that company (like CEO, VP, Head of Departments) . Add them to see their email and phone number.
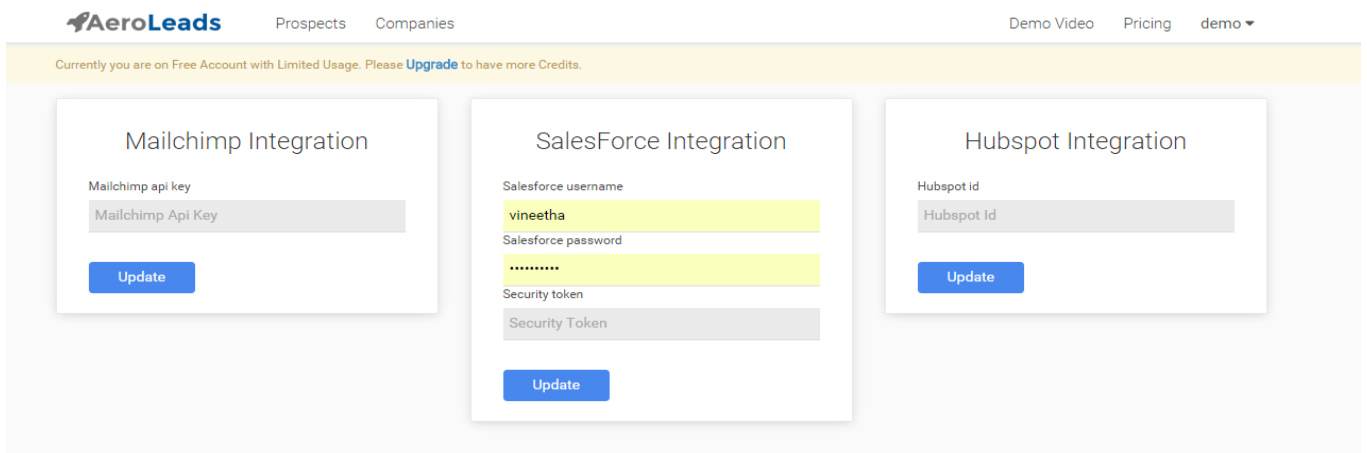

3. To transfer prospect data to Mailchimp, Hubspot and Salesforce, click on integration from the drop down in the top right navigation.
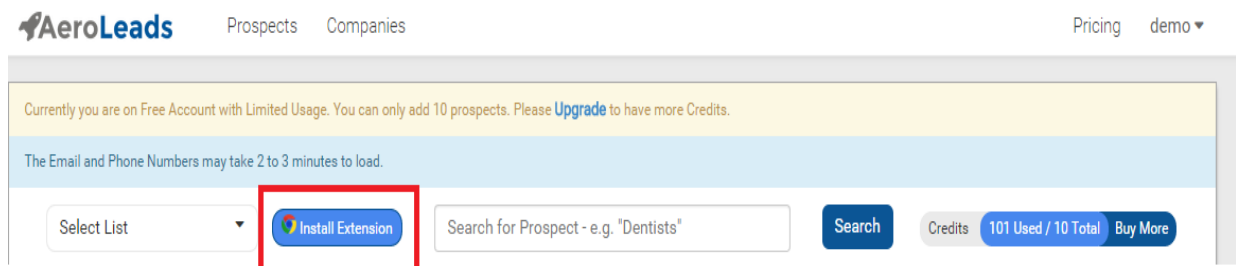
4. Enter the API key, Security token and Hubspot ID for MailChimp, Salesforce and Hubspot respectively.

   Note: To obtain those sign up to MailChimp, Salesforce and Hubspot

• **How to pull contacts from LinkedIn**

1. To pull prospects from LinkedIn – Install Chrome extension

2. Sign in to LinkedIn. Visit your prospects profile and click on **Add to prospect** button on right top corner.
3. Prospect will be added to the AeroLeads account. Emails and Phone numbers will be retrieved in 2-5 minutes.

- **How to Upgrade your account to see more details**

  1. To upgrade your account, go to https://aeroleads.com/users/edit and click on upgrade. You can check http://aeroleads.com/pricing for other plans with number of credits available.